

**ANNUAL GENERAL MEETING OF MEMBERS
INTERNATIONAL CENTRE
HALL 5, ROOM 501
SEPTEMBER 16TH, 2019
8:15 a.m.**

AGENDA

Welcome

1. Notice of Meeting – Stéphanie Girard, President & CEO
2. Introduction of Directors
3. Approval of minutes of September 17, 2018 AGM
4. Chairman of the Board's address
5. President & CEO report
6. Treasurer's Report
 - a. Presentation of 2018 Financial Statements
 - b. Appointment of Auditors
7. Ratification of decisions taken by administrators
8. Report of Nominating Committee
 - a. Election of Directors
9. Other committee reports
10. Question period
11. Adjournment

Craig Brummell, Chairman of the Board, agrees to chair the annual general meeting of the membership. The meeting started at 8:15am.

1. Notice of meeting

Stephanie Girard reported that the notice of this meeting together with proxy forms were emailed or faxed to all the Members of the Corporation at each Member's respective address appearing on the books of the Corporation in accordance with the notice requirements of the General Administrative By-law.

Craig Brummell directs Ms. Stéphanie Girard to file in the minute book a certificate as to the giving of notice of this meeting. A copy of the certificate will appear as Schedule A of this meeting's minutes.

Proxies: Stephanie Girard reported that three valid proxies had been received from members within the prescribed time period. Proxies that were received in accordance to the by-laws were: Roger Salm, Lisa Nitkin and Dr. Jeff Rabinovitch.

A) Meeting regularly constituted:

Notice of this meeting having been emailed or faxed to all Members of the Corporation and a quorum of Members being present, the meeting was declared to be duly called and properly constituted for the transaction of business by Craig Brummell.

2. Introduction of directors

Each of the Directors present introduced themselves to the members in attendance. Directors present at the meeting: Steven Schlichtmann, Pierre Gadbois, Emily Corey, Sara Côté, Mark Hagen, Mike Campbell, Robert Church, Karima Jivraj and Craig Brummell.

Stephanie Girard, Lori-Anne Thibault and Rob Smith were present on invitation.

3. Approval of the minutes of the September 17, 2018 AGM

MOTION Mike Campbell / Karima Jivraj **CARRIED**

To approve the minutes of September 17, 2018 Annual General Meeting, as presented.

4. Chairman's Address

Craig Brummell, Chairman of the board, thanked everyone for attending. He acknowledged that the directors are on the board because they face business decisions every day and are good at making these decisions. Being the first time that he was chairman on this board, he thanked the directors for placing their trust in him. He discussed progression and change, and the creation of new initiatives as a board in the pet industry. He thanked Stephanie Girard, her team and the executive committee. He talked about the new ideas being brought forward and the progress made by the board, creating a place for members in our community today and in the future and forging a path for our members in the industry.

5. President and CEO Report

The 2018-2019 community report was distributed. This report demonstrates the efforts and results of the organization over the last year. Stephanie discussed the transition in her position, which has been smooth with the support from the directors and their given expertise. She acknowledged her exceptional team and their hard work. She attributed the success to them and how she pushes them to work hard, to which they are happy to do so. The CEO report is in the AGM Board package, which highlights the new accomplishments, where the organization is heading, its positioning within Canada and abroad. The number of active members consists of 925 members (September 11th, 2019).

6. Treasurer's Report

Since Dr. Rabinovitch was not present, Stéphanie Girard reports on the financial position of the Corporation. She presented the statement of Operations and reports on the net assets of the Corporation.

Presentation of the Audited Financial Statement of the year ending December 31, 2018:

RECEIVED



MOTION Karima Jivraj / Steven Schlichtmann **CARRIED**

To appoint **van Berkomp Professional Corporation**, chartered accountants, as auditors of the Corporation until the next annual meeting or until a successor is appointed, at remuneration to be fixed by the Board of Directors. The Board of Directors is hereby authorized to fix such remuneration.

7. Ratification of decisions taken by administrators

MOTION Karima Jivraj / Robert Church **CARRIED**

Be it resolved that all acts, contracts, proceedings, appointments, disbursements made, authorized and taken by the Board of Directors and officers of PIJAC Canada in the interest of, and on behalf of, the members of the said Association since the preceding Annual Meeting thereof, be, and the same are herewith approved, ratified and confirmed by this meeting.

8. Report of the nominating committee

At the June 11, 2019 National board meeting, PIJAC Canada directors reiterated its request to the Nominating Committee to recruit candidates for possible election to the National Board. The Nominating Committee report indicates there are five vacancies to be filled on the National Board at this AGM. All those seats are for a three-year term ending at the September 2022 AGM. The committee recommends the following slate of candidates.

1. Karima Jivraj (retailer, Bosley's Columbia Square, BC) elected to a three-year term
2. Rob Smith (retailer, PetSmart Canada, ON) elected to a three-year term
3. Lisa Nitkin (retailer, Pets West Pets & Supplies, BC) elected to a three-year term
4. Robert Church (retailer, The Top Dog Store. Alberta) elected to a three-year term
5. Trysh Tolhurst (breeder, Trace Cats, ON) elected to a three-year term

There had been discussions about having a veterinarian position on the board. With the CBD situation in the industry and the CVMA lobbying to the government to make the sale of pet CBD products veterinary exclusive, the Nominating Committee decided this is something they want to explore further while making sure it's the appropriate candidate with this expertise on its board.

MOTION Steven Schlichtmann / Marc Hagen **CARRIED**

To approve the slate of nominees and their respective terms as proposed in the 2019 Nominating Committee Report.

Congratulations to Rob Smith for joining PIJAC Canada's Board of Directors and to the re-elected directors.

9. Open Treasurer Position

Dr. Rabinovitch, the associations current treasurer, is stepping off the board. This opens the Treasurer position. Interest for this position has been brought forward by Robert Church.

MOTION Pierre Gadbois / Steven Schlichtmann **CARRIED**

To remove Dr. Jeff Rabinovitch from bank signing officer.

MOTION Mike Campbell / Karima Jivraj **CARRIED**

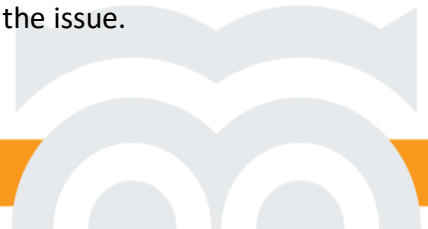
To replace Dr. Jeff Rabinovitch by Robert Church as Treasurer of PIJAC Canada.

The association and the Board of Directors thanks Dr. Rabinovitch for his service with the organization. We appreciate his years and contribution to the board. He was an excellent fit as a veterinarian on the board.

10. Question Period and Discussion

Montreal Ban of sales of pets in pet stores:

- Sara: Trying to get manufacturers and distributors working on the ban
 - CFIB will be hosting webinars in the next few weeks. To have this issue discussed and top of mind, encourage people to speak up to the CFIB to have this issue worked on.
- Marc: Asking directors if they believe PIJAC Canada should be mentioned in the lawsuit
 - Rolf. C. Hagen Inc. being in the list of participating companies and boycotted. Belief that there is not enough industry support behind the issue.



- Steve: It has always been clear that PIJAC is supporting and the lawyer isn't ours.
- Pierre: PIJAC Canada is acting as a facilitator/support and the lawyer is hired by the group and not PIJAC. The role of the association is supporting the stores (its members). Don't think PIJAC Canada should be taking sides. PIJAC should not be in the lawsuit. PIJAC is helping at every meeting and connecting with the lawyer. Ok to support but not be part of the lawsuit. Manufacturers should support financially.
- Robert: PIJAC is doing a good job. We do not want to get dragged by animal rights groups. We have to protect our members. I have to protect my breeders and vets. We don't need more fingers pointing at us.
- Stephanie: PIJAC Canada needs to represent all its members, including the ones who are opposed to the sale on pet in pet stores. The association could support and look into suggesting a spokesperson. We have been getting positive feedback at Expozoo from people involved in the lawsuit. The association is open to considering getting a third party to represent and deliver key messages.

Show dates

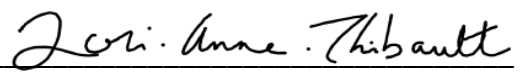
- The National show has been reshuffled to avoid conflict with dates of other international shows, such as Superzoo.
- The National show in Toronto will be on the 13th and 14th of September 2020
- Expozoo will follow during the last weekend of September, the 27th and 28th 2020

11. Adjournment of meeting

MOTION Emily Corey / Steven Schlichtmann **CARRIED**

There being no further business to come before this meeting, to adjourn the meeting.

The meeting was adjourned at 8:59 a.m.


Recording Secretary, Lori-Anne Thibault
Date: 16/09/2019





The voice of the Canadian pet industry
La voix de l'industrie des animaux de
compagnie au Canada

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Schedule A

PIJAC Canada CERTIFICATE

Notice of Annual General Meeting

September 11th, 2019

I certify that the attached are true copies of the Notice of Annual Meeting and Proxies which were posted on the PIJAC AGM website page available to all members of the Corporation on the 11th day of July 2019 at each member's respective e-mail address appearing on the books of the Corporation.

A handwritten signature in cursive script that reads "Stephanie Girard".

Stephanie Girard, MBA
President & CEO
PIJAC Canada

